

Wells Fargo: Investing in Washington*

Regional headquarters:
Seattle, Washington

Regional leadership:
Patrick Yalung, regional president
John Rindlaub, chief executive officer,
Pacific Northwest
Marco Abbruzzese, regional senior
manager, Wealth Management Group
Randy Smith, regional manager Wells
Fargo Home Mortgage

Community Banking stores: 152

Wells Fargo Home Mortgage stores: 3

Wells Fargo Financial stores: 25

Retail Brokerage stores: 18

Regional Commercial Banking offices: 4

ATMs: 185

Team members: 4,915

History

In 1857, Wells Fargo established agencies in the logging towns of Puget Sound in Olympia, Port Townsend, Whatcom, and a few years later expanded into Seattle and Steliacoom.

In 2008, Wells Fargo merged with Wachovia, whose origins can be traced to 1879 in Winston, North Carolina.

Community Leader

2009 Outstanding Philanthropic Corporation (WA Assoc. of Fundraising Professionals); Outstanding Employee Volunteer Program Award (United Way of King Co.); 2009 Corporate Caring Award (Domestic Abuse Women's Network); Washington's Best Workplaces finalist (Puget Sound Business Journal)

In Washington, Wells Fargo served its customers and communities through:

Philanthropic investing

- \$2.3 million to more than 400 nonprofits and schools through corporate and foundation giving
- \$487,000 in contributions through the annual team member Community Support and United Way Campaign
- \$310,000 in contributions to match team member gifts to accredited educational institutions, foundations, and Habitat for Humanity
- \$228,000 in grants to housing nonprofits for building and rehabilitating homes, homeowner education, and foreclosure prevention

Team member volunteers

- 21,100 volunteer hours contributed by team members – equal to \$411,661 at the rate of \$19.51 per volunteer hour
- \$6,000 awarded in Volunteer Service Award grants to nonprofits in recognition of team member volunteer service
- One team member awarded with paid time off to volunteer with the not-for-profit of their choice

Loans and investments

- \$308 million in Community Reinvestment Act-qualified community development loans and investments for affordable housing, community services, and economic development
- \$400,000 in goods and services purchased from Washington-based minority- or women-owned suppliers
- \$892 million in home loans for 5,100 low- and moderate-income families and individuals, and \$1.4 billion in home loans for 5,200 people of color

For more information please visit us at www.wellsfargo.com

*Wells Fargo and Wachovia's combined community investment during 2008.

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Together we'll go far

